



Electronic Document Recording Solutions

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News in Brief

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Ingeo Systems, Inc.

1300 North 200 East, Suite 118

Logan, UT 84341

Telephone: 435-755-9837 \* [www.ingeo.com](http://www.ingeo.com)

### **CLARK COUNTY, NEVADA (LAS VEGAS) IMPLEMENTS E-RECORDING WITH INGEO**

"We are pleased to announce that we have implemented electronic recording through Ingeo," said Clark County Recorder Debbie Conway. "Large volume customers will be able to record their documents faster and more efficiently. This process has reduced the manual process effort associated with paper processing from days to just minutes. The electronic process reduces costs for the County and greatly improves customer service," she said

"Joining with Ingeo has connected the nearly 2 million residents of Clark County with our vast network of submitters," said Karl Klessig, Ingeo's CEO. "Clark County is the fastest-growing county in the nation and e-recording will become even more beneficial as the population and the number of real estate transactions continue to expand."

The addition of Clark County brings Ingeo's population coverage in Nevada to almost 87%. Nevada now has the second largest e-recording population penetration in Ingeo's county network. Ingeo's coverage in Iowa, which worked with Ingeo to develop a statewide portal, has more than 92% coverage; Arizona has more than 70% and the company has a significant presence (more than 50% population coverage) in California, Colorado, Florida, Illinois, Missouri, New Jersey, Pennsylvania, Texas, Utah, Washington and Wisconsin, plus 100% coverage in the District of Columbia.

Currently Ingeo's average state coverage is 44% with projections of 48% by year-end. Ingeo now covers 35% of the U.S. population.

### **INGEO ADDS 17 COUNTIES TO NETWORK EXPANDS TO 307 COUNTIES IN 28 STATES**

Ingeo recently added 17 more counties to its network, bringing the total of 307 – far more than any other provider in the electronic recording industry.

"Not only does Ingeo serve more counties than any other e-recording provider but we cover by far the largest populations," said Karl Klessig, Ingeo's CEO. "Our strategy is to reach all the major population centers so the maximum number of documents can be recorded electronically. This is critical for our customers, both submitters and recorders." In any given month Ingeo processes more electronic real estate documents than any other recording organization. This includes everything from mortgages and deeds to liens and lien releases as well as default documents.

In the past quarter, Ingeo added 22 new counties including Clark, NV (Las Vegas) with a population of 2 million, and Jackson, MO (Kansas City) with nearly 700,000 in population. Earlier in the year, Miami-Dade, FL (population of 2.5 million) integrated with Ingeo's e-recording solution. "Of the top ten most populous counties in the country, Ingeo now has eight in our nationwide network," Klessig said. "The other two are in New York where e-recording is not currently allowed." Ingeo has 15 of the top 20 most populated counties and continues to expand rapidly across the nation. "With changing legislation in California and New York recently, we are working diligently with counties in those jurisdictions to bring the benefits of e-recording to their constituents as well," Klessig said.

## **INGEO AND MOBILIS TECHNOLOGIES ANNOUNCE PARTNERSHIP TO EXPAND E-RECORDING INGEO'S COUNTY NETWORK EXPANDS TO OVER 300 WITH 15 MOBILIS COUNTIES IN MISSOURI**

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Ingeo and the iCounty Division of Mobilis Technologies recently announced an integration partnership that provides counties with a faster, more efficient system for e-recording real estate documents.

With this recent integration, Mobilis opened 15 more Missouri counties to Ingeo's submitters, including Kansas City's Jackson County with a population of nearly 700,000. This brings Ingeo's e-recording population coverage in Missouri to nearly 50% and brings the total number of counties in Ingeo's network to 307.



In this new alliance, Mobilis Technologies provides the portal to its counties and Ingeo provides the e-recording solution for lending institutions across the country to submit real estate documents.

"In Mobilis counties, Ingeo supplies the submission and management side of the electronic document recording process," said Karl Klessig, Ingeo's CEO. "But in most other venues, we provide a total services solution." Ingeo's ability to integrate and adapt to almost

any electronic recording configuration and requirement is a unique capability that has allowed Ingeo to rapidly expand electronic recording to more jurisdictions.

"Through partnering with Ingeo, we're greatly expanding the volume of e-recordings into our counties because of Ingeo's vast submitter network," said Orville Varner, CFO of Mobilis Technologies. "There's a synergy between Mobilis and Ingeo that benefits all the customers we serve."

Ingeo currently has 19 Missouri counties in its nationwide network. Varner said that Mobilis is concentrating on Missouri now but has plans for expansion into Kansas and other adjoining states. "As Mobilis expands, Ingeo's footprint of counties across the country also will grow," said Klessig. "We're looking forward to a long and beneficial relationship with Mobilis where both of our companies will continue to bring the time and cost benefits of e-recording to more and more customers, both counties and submitters."

In addition to Mobilis, Ingeo works with nearly all the major county recording system vendors, and now has integrated with more than 30 technology partners. Ingeo also services a majority of the national submitters, including all of the top ten and the majority of the top 30 lending institutions in the U.S. This is in addition to regional and local submitters in counties where Ingeo has county recording available.

## **MORTGAGE BANKERS ASSOCIATION REPORTS EXPECTATIONS ON ECONOMIC GROWTH**

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"The Mortgage Bankers Association (MBA) expects economic growth to continue through the rest of 2009 before slowing in the first half of 2010," according to a recent MBA report.

"Unemployment is expected to climb to 10.2% by the middle of 2010 before beginning to moderate as economic growth resumes sustained growth in the second half of 2010. Mortgage originations should reach \$1.5 trillion in 2010. Modest increases in home

sales should drive purchase originations but refinance originations are expected to decline as mortgage rates rise.

"The recession is behind us but the effects of the recession will linger for some time in the form of higher unemployment, and lower levels of business investment and home construction..." said Jay Brinkmann, MBA's chief economist and senior vice president for research and economics..."

### INGEO TECHNOLOGY PARTNERS

ACS	Document Technology Systems (DTS)	Mobilis Technologies	Singer Software
AmCad	Exigent Technologies (ACS)	NETdata	SIRE Technologies
Aptitude Solutions	Fidlar Software	NewVision Systems	SouthTech Systems
BROWNtech	Hart/Manatron	Optical Storage Solutions (OSS)/Landex	Sunrise Systems
Business Information Systems (BIS)	Helion Software	Optimal Asset	TriMin Systems
Communications Intelligence Corp. (CIC)	IT-Stability	Record Fusion	Tyler (Eagle) Technologies
Connor & Connor	Kuvera Enterprise Solutions	Rekon Technologies	
Corporation Software Associates (CSA)	Landata Systems	SafeDocs	
Cott Systems	Logan Systems	Saul's Creek	

### INGEO BUSINESS PARTNERS

American Title, Inc.	First American Title	Pierson Patterson
Corporation Service Company (CSC)	Lenders Service, Inc.	ServiceLink
Docx	Loan Care Servicing Center	TD Service
Fidelity National Information Services	LPS Default and Title	Trustee Services
Fidelity National Financial	MDA Lending Solutions	UPF Services
Financial Dimensions	Morris-Griffin	Visionet Systems
First American Document Solutions	Nationwide Title Clearing	Worldwide Recording
First American Equity Loan Services	Optimal Asset	
First American Reconveyance Services	Orion Financial Group	

### 307 IN GEO AVAILABLE COUNTIES

Apache, AZ	Clay, FL	Wadena, MN	Johnston, NC	Hays, TX
Graham, AZ	Duval, FL	Wright, MN	Mecklenburg, NC	Hidalgo, TX
Greenlee, AZ	Escambia, FL	Boone, MO	New Hanover, NC	Jefferson, TX
Maricopa, AZ	Hillsborough, FL	Buchanan, MO	Wake, NC	Midland, TX
Mohave, AZ	Lee, FL	Cass, MO	Clark, OH	Nueces, TX
Navajo, AZ	Leon, FL	Cedar, MO	Delaware, OH	Parker, TX
Yavapai, AZ	Miami-Dade, FL	Clay, MO	Richland, OH	Scurry, TX
Benton, AR	Orange, FL	Dallas, MO	Tulsa, OK	Tarrant, TX
Pulaski, AR	Palm Beach, FL	Franklin, MO	Allegheny, PA	Taylor, TX
Los Angeles, CA	Pinellas	Greene, MO	Berks, PA	Travis, TX
Orange, CA	Polk, FL	Jackson, MO	Bradford, PA	Webb, TX
Riverside, CA	Champaign, IL	Johnson, MO	Bucks, PA	Wichita, TX
San Bernardino, CA	Cook, IL	Laclede, MO	Lancaster, PA	Williamson, TX
San Diego, CA	DuPage, IL	Lincoln, MO	Lebanon, PA	Salt Lake, UT
Alamosa, CO	Kane, IL	Newton, MO	Luzerne, PA	Washington, UT
Arapahoe, CO	McHenry, IL	Nodaway, MO	Monroe, PA	Fairfax, VA
Baca, CO	Rock Island, IL	Platte, MO	Montgomery, PA	Prince William, VA
Bent, CO	Winnebago, IL	Polk, MO	Perry, PA	Virginia Beach, VA
Boulder, CO	Allen, IN	St. Charles, MO	Philadelphia, PA	Franklin, WA
Cheyenne, CO	Iowa (96/99)	St. Louis City, MO	Tioga, PA	King, WA
Delta, CO	Sedgwick, KS	Webster, MO	Anderson, TN	Kitsap, WA
Denver, CO	Wyandotte, KS	Clark, NV	Davidson, TN	Pierce, WA
Douglas, CO	Kennebec, ME	Washoe, NV	Franklin, TN	Snohomish, WA
Eagle, CO	Hampden, MA	Merrimack, NH	Greene, TN	Yakima, WA
Gilpin, CO	Middlesex North, MA	Atlantic, NJ	Lawrence, TN	Brown, WI
Huerfano, CO	Middlesex South, MA	Burlington, NJ	Sevier, TN	Chippewa, WI
Jefferson, CO	Ingham, MI	Camden, NJ	Shelby, TN	Columbia, WI
Kiowa, CO	Macomb, MI	Cape May, NJ	Union, TN	Dane, WI
La Plata, CO	Oakland, MI	Cumberland, NJ	Van Buren, TN	Eau Claire, WI
Larimer, CO	Ottawa, MI	Essex, NJ	Washington, TN	Kenosha, WI
Lincoln, CO	Blue Earth, MN	Gloucester, NJ	Williamson, TN	La Crosse, WI
Mineral, CO	Carver, MN	Mercer, NJ	Wilson, TN	Milwaukee, WI
Otero, CO	Clay, MN	Monmouth, NJ	Bell, TX	Outagamie, WI
Pueblo, CO	Crow Wing, MN	Morris, NJ	Bexar, TX	Ozaukee, WI
Routt, CO	Dakota, MN	Ocean, NJ	Brazoria, TX	Portage, WI
Saguache, CO	Martin, MN	Passaic, NJ	Cameron, TX	Racine, WI
San Juan, CO	McLeod, MN	Sussex, NJ	Collin, TX	Rock, WI
San Miguel, CO	Morrison, MN	Union, NJ	Dallas, TX	Sheboygan, WI
Weld, CO	Pope, MN	Bernalillo, NM	Denton, TX	St. Croix, WI
Washington, DC	Renville, MN	Davidson, NC	Ft. Bend, TX	Washington, WI
Bay, FL	Scott, MN	Durham, NC	Grayson, TX	Waupaca, WI
Brevard, FL	Sherburne, MN	Guilford, NC	Harris, TX	Winnebago, WI
Broward, FL	Wabasha, MN			