



Electronic Document Recording Solutions

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News in Brief

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Ingeo Systems, Inc.

1300 North 200 East, Suite 118

Logan, UT 84341

Telephone: 435-755-9837 * www.ingeo.com

INGEO GOES LIVE WITH CLOSING DOCUMENTS

Earlier this year, Ingeo Systems, Inc. delivered its new closing document capability, opening a new range of services for the company. "Recently, we brought our first submitter live into counties in Washington State," said Karl Klessig, Ingeo's CEO.

He explained that this product offering allows customers to record a variety of documents relating to the sale, transfer or refinancing of real estate. "Previously, our core business was lien releases, deeds of reconveyance and assignments," he said. "Our closing document capability will allow us to lead in all segments of electronic document recording."

Offering Opportunities for Greater Volumes

"We're working with a number of other submitters and rapidly expanding into additional available counties with this new product offering," said Robert Smith, Ingeo's Vice President of Product Development. "We're also working with states that offer portals. Our goal is to provide additional benefits to Ingeo's submitters and counties by offering them the opportunity and ability to service far greater volumes electronically."

Providing Multiple Document Binders

With this new capability, Ingeo has developed multiple document binders that allow multiple related documents to move from submitter to county as a set. "Previously we worked with single documents," Smith explained. "But now we are delivering to the county a set of documents that can be recorded as one transaction." This new capability also enforces recordation order when the county LRMS supports that feature.

DALLAS COUNTY TEXAS GOES LIVE WITH INGEO'S ELECTRONIC RECORDING SOLUTION

The Register of Deeds in Dallas County, Texas is now accepting electronic real estate documents for official recording from Ingeo submitters thanks to Ingeo's integration of its Electronic Document Recording System. Ingeo's eRecord product benefits a county with tremendous savings in both time and money. It also eliminates paper from the recording process and improves customer service.

Ingeo is prepared to assist any county in implementing an electronic recording solution, regardless of budget or technology constraints. "We continue to evolve our technology to enable all recorders to take advantage of the benefits of electronic recording," said Karl Klessig, CEO of Ingeo. "With the release of our latest Ingeo eRecord version and our partnerships with nearly all the major county recording system vendors, almost every county in the U.S. can take advantage today of our electronic document recording capability." He went on to explain that Dallas County has joined major counties across the nation that are using Ingeo eRecord to process tens of thousands of electronic documents per month. Many of the top mortgage lenders in the U.S. are using Ingeo's ePrepare for the electronic recording of mortgage documents.

"No other service except Ingeo's has a complete end-to-end capability that can adapt to virtually any submitter's system output, and provide fully automated signing, notarization, delivery, recording, payment and return in conjunction with existing county recording systems." Klessig explained of Ingeo's system.

Ingeo's new Customer Satisfaction Program delivers continual product improvements through regularly scheduled updates across the Ingeo's system. "With the program, we can rapidly implement product enhancements, bringing improvements in cost and time savings to submitters and counties," said Robert Smith, Ingeo's Vice President of Product Development.

Security

In the area of security, Ingeo is constantly improving its security posture. Recently, the company passed security audits with its major submitters. "We scored high marks with an ISO 17799 audit conducted by a major bank's risk management team," Smith said. "We were pleased with our low risk rating and plan to continue to make additional improvements that will further enhance our security practices," he said. As submitting customers and counties become more security aware, Ingeo promises to not only keep pace, but to exceed expectations with enhancements to security.

Quality

With Ingeo's program of continuous quality improvement, the company implemented its new template architecture for both counties and submitters. "A year ago, it was not unusual to have a 60- to 90-day backlog for templates to the counties but now the delivery is only one to two days," said Smith. "We continue to move forward and we're rapidly expanding e-recording for all our customers."

Ingeo also deployed a new service to help improve the indexing of information submitted to counties. "Submitters have a range of systems used to prepare documents and many of those call on a variety of databases, Smith said. He explained that people are fallible and can make inadvertent mistakes in data entry or mapping errors in the data base fields. "The resulting data quality presented to the county can be poor," he said. "With our new feature, index data can be corrected as they enter the system." As this new feature is



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rolled out, counties will see a dramatic improvement in index data quality with virtually all common errors eliminated. This will improve time-to-record and reduce rejections for indexing errors.

Product Improvements

As PRIA nears the 2.0 version of its XML, Ingeo has kept pace. Ingeo has worked with two LRMS vendors and one county to completed proof-of-concept versions and to ensure we remain in conformance with all industry standards. Ingeo is working to continue its tradition of leadership in quality.



Ingeo released a new version of its public trustee solution for Colorado and has brought it live in two additional counties. The new version integrates with the LRMS to make performing trustee duties simple through the Ingeo solution.

Ingeo has continued to expand the quality of its partnership offering with Rekon. The number of counties available has expanded across more states and Ingeo has continued to work with Rekon to improve the already strong offering. The installation process and the upgrade process are now an automatic capability that can be deployed virtually simultaneously with the Rekon product.

AVAILABLE INGEO eRECORD COUNTIES FOR ALL INGEO SUBMITTERS TO SEND ALL DOCUMENT TYPES

Maricopa, AZ	Duval, FL	Boone, MO	Snohomish, WA
Yavapai, AZ	Hillsborough, FL	St. Louis City, MO	Brown, WI
Los Angeles, CA	Orange, FL	Washoe, NV	Chippewa, WI
Orange, CA	Palm Beach, FL	Monmouth, NJ	Columbia, WI
Riverside, CA	Polk, FL	Union, NJ	Dane, WI
San Bernardino, CA	Champaign, IL	Mecklenburg, NC	Kenosha, WI
San Diego, CA	Cook, IL	New Hanover, NC	Milwaukee, WI
San Mateo, CA	DuPage, IL	Lancaster, PA	Portage, WI
Delta, CO	Rock Island, IL	Philadelphia, PA	Racine, WI
Denver, CO	Polk, IA	Dallas, TX	St. Croix, WI
Eagle, CO	Sedgwick, KS	Tarrant, TX	Washington, WI
Bay, FL	Wyandotte, KS	Salt Lake, UT	Waupaca, WI
Brevard, FL	Renville, MN	Fairfax, VA	Winnebago, WI
Broward, FL	Wabasha, MN	King, WA	

PLANNED AND SCHEDULED INGEO eRECORD COUNTIES

Jefferson, AL	Hawaii, HI	Camden, NJ	Stark, OH
Pima, AZ	McHenry, IL	Cape May, NJ	Trumbull, OH
Ventura, CA	Marion, IN	Cumberland, NJ	Chester, PHA
Boulder, CO	State of Iowa	Essex, NJ	Lackawana, PA
Douglas, CO	Grand Traverse, MI	Mercer, NJ	Montgomery, PA
El Paso, CO	Macomb, MI	Ocean, NJ	Davidson, TN
Routt, CO	Oakland, MI	Passaic, NJ	Knox, TN
Washington, DC	Wayne, MI	Clark, NV	Collin, TX
Collier, FL	Clay, MN	Durham, NC	Hildalgo, TX
Escambia, FL	Dakota, MN	Johnston, NC	Loudon, VA
Lee, FL	Lyon, MN	Allen, OH	Prince Williams, VA
Leon, FL	Martin, MN	Cuyahoga, OH	Virginia Beach, VA
Miami-Dade, FL	Stearn, MN	Hamilton, OH	Clark, WI
Okaloosa, FL	Clay, MO	Franklin, OH	Columbia, WI
Pinellas, FL	Douglas, NE	Licking, OH	Eau Claire, WI
Volusia, FL	Atlantic, NJ	Lucas, OH	Ozaukee, WI
Walton, FL	Burlington, NJ	Medina, OH	Rock, WI

INGEO'S INTEGRATION PARTNERS

ACS	Cott Systems	Hart	RPI
AlphaCorp	Exigent	Logan Systems	TriMin
AmCad	Fidelity	Manatron	TylerWorks/Eagle
Aptitude	Fidlar	New Vision	
CIC	Global 360	Rekon	