



Electronic Document Recording Solutions

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News in Brief

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**INGEO AND TD SERVICE COMPANY
LAUNCH INTEGRATED OFFERING**

Ingeo has a new partner with TD Service Company. The two companies have an agreement that streamlines and automates transaction-based processes associated with electronic recording of real estate documents.

The first Ingeo county to “go live” with TD’s offering was San Bernardino, CA. “Working with Ingeo for the past three years, we’ve seen tremendous time/costs savings and improvements in customer service,” said DeAna Thompson, Chief Deputy Recorder in San Bernardino County. “Now, with TD in the mix, we’re eliminating more workflow processes.”

Thompson said, “The new implementation was a great exercise in teamwork between my staff, Ingeo and TD Service Company. The result is no paper anymore and our time expenditure has been cut by two-thirds.”

With San Bernardino in place, Ingeo and TD are going live with the augmented service in Florida and plan to expand into California, Washington and Kansas next. Ingeo is live in 49 counties nationwide and is eager to connect TD’s submitters into all of these counties as soon as possible.



**ORANGE COUNTY, FLA. CELEBRATES:
HITS 13 MILLION DOCUMENT LEVEL**



Orange County, Florida celebrated recently when the county recorded the 13th millionth document in the Official Records of Orange County.

Ingeo was instrumental in ensuring that the document was electronic and processed through Ingeo eRecord.

Orange County Comptroller Martha O. Haynie said, “While recording the first one million documents in Orange Count took approximately 32 years, it took just over 13 months to record the latest million...”

She went on to explain that because it was recorded electronically, receipt, recording and return to submitter took only minutes while handling more traditional paper documents and returning them takes approximately four to eight days.

“Clearly, an eRecording document is appropriate to mark this milestone. ... Orange County has been on the forefront of the national movement to increase the speed and efficiency with which these important documents can be processed.”

The Orange County Comptroller’s Official Records Department is recording, on average, 3,500 documents each day, an increase of 50 percent over what was done five years ago.

INGEO / REKON PROVIDE SUPERIOR INTEGRATED SOLUTIONS FOR ERECORDING

Since 2002, Ingeo and Rekon have been working to offer customers the most effective and efficient integrated solution for the electronic recording of mortgage documents. There are many benefits offered to customers through this alliance:

- Streamlined efficiency
- Secure delivery
- Reduced costs
- Increased volumes
- Secure digital signing, verification of digital identification, and confirmation of signer's access to specific documents.

To support their partnership, Ingeo and Rekon together have made investments in technological improvements, dedicated hardware and staff direction:

- Hardware investments at Ingeo maintain a dedicated Rekon test environment on site where developers and testers work.
- Joint weekly technical status meetings review current/future customer requirements; maintain project direction.

- A dedicated Ingeo senior engineer leads all Rekon/Ingeo activities.
- Quarterly visits to Rekon headquarters strengthen professional relationships.

Ingeo is committed to this relationship and has made continuous progress in augmenting Ingeo's system to provide Rekon customers with the highest levels of functionality, reliability and service. In the past year, Ingeo has developed more than 16 enhancements to its Rekon integration component, the Ingeo Partners WSDL. These changes have resulted in improved deployment, operation and level of information passed between Ingeo's system and the systems of Rekon customers.



SAN BERNARDINO COUNTY RECORDER APPRECIATES INGEO ePAY SERVICE

"I love Ingeo's ePay," said DeAna Thompson, Chief Deputy Recorder in San Bernardino County, California. "It's magnificent. When I get to the end of the day, it's wonderful. At five o'clock, I can review everything that Ingeo did for us."

On the county side, ePay's printout shows:

- Recordation #
- Instrument Type
- Recorded Date
- Fee Account
- Fee Description
- Submitter
- Amount

It also gives a summary of total fee amounts, fee counts and total amounts per submitter.

"Ingeo's ePay is a great addition to the system, Thompson said. "It gets the money transferred sooner and keeps track of everything that's going on." She explained that before Ingeo, her staff had to work on Saturdays to keep up with the volume. "We've doubled our document volume in the past five years," she said. "How can you do this if you don't have streamlined systems?" She concluded, "We're ecstatic about Ingeo."



INGEO TOPS 50% POPULATION MARK

With the addition of several new counties to Ingeo's system, the company's reach has expanded, approaching 50% of the U.S. population in the states served. "Ingeo currently is 'live' in 49 counties," said Karl Klessig, Ingeo's CEO. "We have another 39 on our implementation schedule and 75 more on our target list, not including all the portal counties. No one else comes close to actually recording in so many counties."

State Population Coverage/Ingeo eRecording

State	Current Coverage	Projected by 8/06	Future Targets
Arizona	63.83%	63.83%	79.98%
California	56.58%	56.58%	76.53%
Colorado	12.44%	14.08%	74.78%
DC	0.00%	0.00%	100%
Florida	41.00%	58.05%	70.84%
Hawaii	0.00%	100.00%	100.00%
Illinois	52.64%	54.85%	70.41%
Indiana	0.00%	14.02%	27.41%
Iowa	13.23%	13.23%	100.00%
Kansas	22.84%	22.84%	40.38%
Michigan	0.00%	20.01%	50.35%
Minnesota	0.34%	1.28%	48.70%
Missouri	8.42%	8.42%	41.39%
Nebraska	27.34%	27.34%	42.23%
Nevada	16.67%	86.70%	86.70%
New Jersey	7.33%	13.51%	84.42%
North Carolina	8.87%	15.28%	36.01%
Ohio	0.00%	13.46%	16.82%
Pennsylvania	15.98%	25.84%	36.14%
Texas	7.01%	20.32%	46.05%
Utah	39.69%	39.69%	76.01%
Virginia	13.68%	17.40%	30.42%
Washington	39.44%	39.44%	68.54%
Wisconsin	45.51%	52.87%	53.49%

COUNTY RECORDERS PRAISE IN GEO

"Our partnership with Ingeo is the first step on a long road to eliminating paper from the recording process. We view this as a tremendous opportunity, given the fact that our recording rates per year are now running near 1.7 million documents." **Eugene "Gene" Moore, Cook County, Illinois Recorder**

"This leading edge technology (from Ingeo) eliminates paper from the recording process and greatly improves customer service. ... Ingeo's Trustee Service also enables Denver's Public Trustee to electronically receive for review the Request for Release along with the original Deed of Trust, making the approval process easier and more time efficient." **Wayne Vaden, Denver County, Colorado Clerk and Recorder**

"With our current rate of growth, the only way for us to maintain our high level of customer service is through automation. The addition of electronic recording to our office is a natural outgrowth of our ongoing efforts to remain a national leader in recording efficiency. ... We are still feeling our way along this electronic recording pathway. However, we can already see the benefits as we watch documents make their way through the automated system in seconds, with almost no effort on our part." **Helen Purcell, Maricopa County, Arizona Recorder**

"Integration of the Ingeo's system with our CRIS+plus databases provides a new level of efficiency and convenience for us and for our constituents. ... Initiating electronic recording has the potential to automate 20 percent of our existing workload. The addition of electronic recording will be the most cost-effective progress ever made in this office." **Steve McDonald, Lancaster County, Pennsylvania Recorder of Deeds**

"We are very pleased that our customers can now submit mortgage satisfactions electronically. My office receives about 200,000 documents a year. We're trying to remove the paper from the recording process." **John La Fave, Milwaukee County, Wisconsin Register of Deeds**

**AVAILABLE IN GEO eRECORD COUNTIES – APRIL 1, 2006
FOR ALL IN GEO SUBMITTERS TO SEND ALL DOCUMENT TYPES**

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|----------------------|---------------------|------------------|
| ▪ Maricopa, AZ | ▪ Cook, IL | ▪ Salt Lake, UT |
| ▪ Yavapai, AZ | ▪ Champaign, IL | ▪ Fairfax, VA |
| ▪ Los Angeles, CA | ▪ DuPage, IL | ▪ King, WA |
| ▪ Orange, CA | ▪ Rock Island, IL | ▪ Snohomish, WA |
| ▪ Riverside, CA | ▪ Polk, IA | ▪ Brown, WI |
| ▪ San Bernardino, CA | ▪ Sedgwick, KS | ▪ Chippewa, WI |
| ▪ San Diego, CA | ▪ Wyandotte, KS | ▪ Columbia, WI |
| ▪ San Mateo, CA | ▪ Renville, MN | ▪ Dane, WI |
| ▪ Denver, CO | ▪ Boone, MO | ▪ Kenosha, WI |
| ▪ Bay, FL | ▪ St Louis City, MO | ▪ Milwaukee, WI |
| ▪ Brevard, FL | ▪ Douglas, NE | ▪ Portage, WI |
| ▪ Broward, FL | ▪ Washoe, NV | ▪ Racine, WI |
| ▪ Duval, FL | ▪ Monmouth, NJ | ▪ Washington, WI |
| ▪ Hillsborough, FL | ▪ Mecklenburg, NC | ▪ Waupaca, WI |
| ▪ Orange, FL | ▪ Lancaster, PA | ▪ Winnebago, WI |
| ▪ Palm Beach, FL | ▪ Philadelphia, PA | |
| ▪ Polk, FL | ▪ Tarrant, TX | |

PLANNED AND SCHEDULED IN GEO eRECORD COUNTIES

- | | | |
|------------------|-------------------|---------------------------|
| ▪ Delta, CO | ▪ Macomb, MI | ▪ Dallas, TX |
| ▪ Eagle, CO | ▪ Oakland, MI | ▪ Hidalgo, TX |
| ▪ Routt, CO | ▪ Lyon, MN | ▪ Chesterfield, VA |
| ▪ Washington, DC | ▪ Wabasha, MN | ▪ Virginia Beach City, VA |
| ▪ Escambia, FL | ▪ Union, NJ | ▪ Clark, WI |
| ▪ Dade, FL | ▪ Durham, NC | ▪ Eau Claire, WI |
| ▪ Okaloosa, FL | ▪ Johnston, NC | ▪ Ozaukee, WI |
| ▪ Walton, FL | ▪ New Hanover, NC | ▪ Rock, WI |
| ▪ Hawaii, HI | ▪ Cuyahoga, OH | ▪ St. Croix, WI |
| ▪ McHenry, IL | ▪ Medina, OH | |
| ▪ Marion, IN | ▪ Montgomery, PA | |

IN GEO'S INTEGRATION PARTNERS

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|----------------|-----------------|--------------------|
| ▪ ACS | ▪ Exigent | ▪ Manatron |
| ▪ AlphaCorp | ▪ Fidelity | ▪ New Vision |
| ▪ AmCad | ▪ Fidler | ▪ Rekon |
| ▪ Aptitude | ▪ Global 360 | ▪ RPI |
| ▪ CIC | ▪ Hart | ▪ TriMin |
| ▪ Cott Systems | ▪ Logan Systems | ▪ TylerWorks/Eagle |