



Electronic Document Recording Solutions

inside ingeo

News in Brief

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INGEO REDESIGNS WEBSITE

Recently Ingeo redesigned the company's website www.ingeo.com to reflect the needs of our customers and to showcase the benefits of Ingeo's Electronic Document Recording Solution. Highlighting our tagline, the nation's largest e-recording network, the homepage scrolls the advantages of doing business with Ingeo:

- Twice the population coverage of other providers
- Reductions in time, labor and materials costs
- Superior technology
- Lowest error/rejection rates
- Fastest turn-around times
- Efficient payment process
- Full compliance and security
- Total integration with submission and recording applications
- Submissions at all document levels

Recent news is highlighted and links are provided to pages that describe the company (profile, history, executive team, careers), our products (ePrepare, eRecord, iPrepare, iTax) our network (live counties, partners) and information for Submitters and County Recorders (product parameters, benefits, computer requirements). The site is under construction with many additions planned.

Ingeo. The Nation's Largest e-Recording Network.



INGEO FORECASTS BRIGHT COMPANY FUTURE DESPITE MARKET TRENDS

In spite of the downturn in the real estate market and the drop in mortgage applications, Ingeo sees favorable signs for growth as the company expands its network of counties, submitters and partners.

"There is increasing interest in the market for e-recording as County Recorders and Submitters realize the cost and time saving benefits of Ingeo's electronic document recording solution," said Karl Klessig, Ingeo's CEO. "We're also seeing that e-recording legislation is making headway, especially in California with progress in the certification process."

There are several reasons for Ingeo's bright forecasts for growth. The company's county network continues to expand rapidly. "At the beginning of 2007, we had 65 counties in our network," Klessig explained. "Today there are over 250 with at least 42 more on our schedule to 'go live' by the end of the year."

The company also has expanded its list of submitters by more than 250 percent in the past year. "With the recent consolidations in the financial marketplace, Ingeo now is working with all ten of the top mortgage servicers," Klessig said. "We had contracts with the 'Big Six' previously because of the speed, savings and efficiency of our superior technology but the acquisitions plus relationships with new partners brought more submitters into Ingeo's network." The company also includes many regional and local lenders as well as 35 technology and business partners.

INGEO'S iTax BRINGS TRANSFER TAX CAPABILITY TO E-RECORDING

Ingeo iTax[®] is the company's newest addition to its electronic document recording solution. With input from County Recorders and Submitters, Ingeo designed this capability to process the transfer tax with the deed. It is a web service and requires no additional hardware or software.

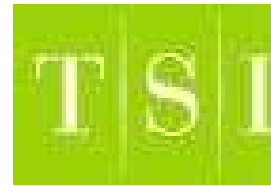
Using Ingeo's iTax feature, county personnel can go online to review a tax document, deed, mortgage and other related documents. iTax includes a stamping feature to affix information or stamps on the documents as necessary. Once reviewed and processed, county personnel approve the transaction and recordable documents are routed to the county's e-recording queue. The result is significant savings in both time and costs as iTax enables counties to electronically record a higher percentage of their recording volumes.

Ingeo iTax is for use in states where Deeds of Mortgages require unique processing of tax documents to e-record. iTax enables both counties and submitters to expand the scope of e-recordable documents and optimize the time and cost savings of e-recording. Title companies, lenders and closing agents gain several benefits with Ingeo iTax: cost savings, reductions in time gap to recordation, reduced payment errors and rejections, plus greater document security.

Ingeo recently launched this new capability in five Wisconsin counties with plans to go live in five more before the end of the year. Counties in at least four other states are scheduled for next year: Washington, Florida, Missouri and Colorado.



INGEO AND TRUSTEE SERVICES WORK TOGETHER TO IMPROVE ENVIRONMENT



In the mortgage processing industry, the amount of paper, ink and transportation-related fossil fuels used is staggering and efforts to reduce this consumption can have a positive impact on the environment.

“For years now, Trustee Services, Inc. (TSI) has been proactive in reducing the environmental impact our industry generates,” said Daniel Ormerod, TSI's president. “In addition to enabling our company to process greater volumes of information while controlling rising operating costs, e-recording provides us with the ability to better manage our environmental impact.”

By choosing Ingeo Systems to electronically process documents, companies not only save time and money but also eliminate enormous volumes of paper. “In this fast-paced world of paper flow and information management, we must position ourselves on the leading edge to be both competitive and responsible,” Ormerod said. Saving time and money is good business. Leaving the world a better place is responsible business.

With all the paper we are using, we add to the pressures of deforestation, which contributes to global warming, reduces the conversion of CO₂ to oxygen, and negatively affects the water supply, precipitation levels, biodiversity and climate patterns. The effects of burning fossil fuels are air pollution, health problems and global warming.

Ormerod said that by promoting earth friendly practices through reduction of unnecessary printed documents and eliminating applicable shipping and handling costs, Ingeo and e-recording have enabled TSI to be a responsible leader in the lien release industry.

INGEO'S OPERATIONS GROUP SHARES SUBMITTER SURVEY RESULTS

Ingeo's Operations Group recently conducted a survey of Ingeo's Submitters to gather information about our products and services. The answers revealed great satisfaction with Ingeo ePrepare[®] and our customer service.

What do you like best about our system?

- Saves time and money.
- e-Recording with Ingeo is painless.
- Great customer service.
- Easy to use. Quick and efficient.
- Problems are easier to identify & correct.
- Reliability. Not many down times.
- User-friendly functions. Good reporting feature.
- Gives access to counties not available in other systems
- Easy to approve and sign multiple documents at the same time.
- Very few rejections.
- Quick and easy correction of rejections.
- Allows us to extend high quality service to our customers.

How does our e-recording create value?

- Quick turn-around times.
- Near immediate confirmation of release recording.
- Immediate identification of problems.
- Quick and efficient customer service.
- Auto feed into our systems.
- Quick receipt of recorded information.
- Ability to process higher volumes.

What are the strongest areas of savings?

- Labor and mailing.
- Time spent prepping docs for mailing and ordering recording fee checks.
- Costs for paper, envelopes, postage.
- Times spent routing for signatures, preparing a check for recording fees, typing envelopes and making copies.
- Time, supplies, postage, tracking, corrections and resending documents.
- Using outside providers and shipping and receiving documents.
- Lowest fees on a sliding scale.

INGEO TECHNOLOGY PARTNERS

ACS	Fidelity Information Services	Lender Processing Services	SouthTech Systems
AmCad	Fidlar Software	Logan Systems	Sunrise Systems
Aptitude Solutions	Financial Dimensions	Nationwide Title Clearing	TD Services
Business Information Systems	First American	NewVision Systems	TriMin Systems
Communications Intelligence Corp.	Hart InterCivic (Manatron)	Optical Storage Solutions/Landex	Trustee Services, Inc.
Cott Systems	Infinite Financial Group	RecordFusion	Tyler (Eagle) Technologies
Exigent	Kuvera Enterprise Solutions	Rekon Technologies	Visionet
Document Technology Systems	Landata Systems	Saul's Creek	Worldwide Recording
DocX	Lenders First Choice	SIRE Technologies	

INGEO AVAILABLE COUNTIES

Apache, AZ	Orange, FL	Camden, NJ	Bexar, TX
Graham, AZ	Palm Beach, FL	Cape May, NJ	Brazoria, TX
Greenlee, AZ	Polk, FL	Cumberland, NJ	Collin, TX
Maricopa, AZ	Champaign, IL	Essex, NJ	Dallas, TX
Navajo, AZ	Cook, IL	Gloucester, NJ	Denton, TX
Yavapai, AZ	DuPage, IL	Mercer, NJ	Harris, TX
Pulaski, AR	Kane, IL	Monmouth, NJ	Hidalgo, TX
Los Angeles, CA	McHenry, IL	Morris, NJ	Midland, TX
Orange, CA	Rock Island, IL	Ocean, NJ	Nueces, TX
Riverside, CA	Winnebago, IL	Passaic, NJ	Parker, TX
San Bernardino, CA	Allen, IN	Sussex, NJ	Tarrant, TX
San Diego, CA	Iowa Portal (96 counties)	Union, NJ	Webb, TX
San Mateo, CA	Sedgwick, KS	Durham, NC	Wichita, TX
Alamosa, CO	Wyandotte, KS	Guilford, NC	Salt Lake, UT
Arapahoe, CO	Middlesex North, MA	Johnston, NC	Fairfax, VA
Bent, CO	Macomb, MI	Mecklenburg, NC	Prince William, VA
Boulder, CO	Oakland, MI	New Hanover, NC	Franklin, WA
Conejos, CO	Ottawa, MI	Delaware, OH	King, WA
Delta, CO	Carver, MN	Richland, OH	Snohomish, WA
Denver, CO	Crow Wing, MN	Tulsa, OK	Brown, WI
Douglas, CO	Hennepin, MN	Allegheny, PA	Chippewa, WI
Eagle, CO	Martin, MN	Bradford, PA	Columbia, WI
Gilpin, CO	McLeod, MN	Bucks, PA	Dane, WI
Jefferson, CO	Morrison, MN	Chester, PA	Eau Claire, WI
La Plata, CO	Pope, MN	Lancaster, PA	Kenosha, WI
Larimer, CO	Renville, MN	Lebanon, PA	Milwaukee, WI
Mineral, CO	Scott, MN	Luzerne, PA	Outagamie, WI
Otero, CO	Sherburne, MN	Monroe, PA	Ozaukee, WI
Pueblo, CO	Wabasha, MN	Philadelphia, PA	Portage, WI
Routt, CO	Wadena, MN	Anderson, TN	Racine, WI
Weld, CO	Wright, MN	Franklin, TN	Rock, WI
Washington, DC	Boone, MO	Greene, TN	Sheboygan
Bay, FL	Lincoln, MO	Lawrence, TN	St. Croix, WI
Brevard, FL	St. Louis City, MO	Sevier, TN	Washington, WI
Broward, FL	Washoe, NV	Union, TN	Waupaca, WI
Clay, FL	Merrimack, NH	Van Buren, TN	Winnebago, WI
Duval, FL	Atlantic, NJ	Washington, TN	
Escambia, FL	Burlington, NJ	Williamson, TN	
Hillsborough, FL		Wilson, TN	